



## Corporate Profile

2012

## Corporate Profile

### Overview



**GSIS** is a Omani owned company building an IT culture in the Sultanate of Oman with support of giant partners around the Globe.

Being a dynamic company, it has a distinct advantage of flexibility and a focused approach on providing IT services and solutions.

The key components of our environment are our people and culture. The company has an excellent team of qualified professionals having good exposure to international standards. We hire IT professional team and product developers that are trained to think about building products as opposed to implementing IT projects. We maintain an environment that is highly conducive to product development with ownership and responsibility.

The company culture consists of many mutually reinforcing aspects.

**GSIS** teams take great pride in building excellent products with innovative technologies. Such pride increases their affinity with the job. **GSIS** team's constant questioning with clients ensures relevant issues are solved effectively. Such an ownership is critical to push the envelope on novelty. It also is a key facilitator of the "Can Do" attitude common among our developers.

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Our team thinks and acts like a proper partner as opposed to a vendor. This involves going beyond the call of duty where needed; actively discussing with the client on multiple ways to enhance features and create an enriched user experience, solving the client's customers problem even if it is not within the normal scope of the team.

**GSIS** ensures that all teams are groomed to be achievers in multiple areas, both in professional and personal development. There are several internal and external events and competitions that various team members participate in and win frequently. Building products for highly competitive environments require development teams that can properly match that intensity. **GSIS** developers who take work and life seriously enable it.

### ***GSIS Strategy***



**GSIS** strategy is to grow the company organically by deepening the range of solutions and services we provide to corporate customers, to be the highest quality, most capable provider of software/hardware solutions for large-sized corporations as well as small-to medium enterprises.

We aim to deliver much more than just technology. Our objective is to fully understand our customers' needs building strong relationships with them and to deliver significant added value to our customers by providing them with solutions and services that enhance their ability to adapt to changes in their markets and remain efficient and ahead of the competition.

From strategic planning through ongoing operations, we provide the expertise, quality processes and measurable results to make sure every element of your solution works together to optimally achieve your goals.

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### *Our Partners*



### **Fujitsu at a Glance**

Fujitsu is a leading provider of ICT-based business solutions for the global marketplace. With approximately 173,000 employees supporting customers in 70 countries, Fujitsu combines a worldwide corps of systems and services experts with highly reliable computing and communications products and advanced microelectronics to deliver added value to customers. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of 4.6 trillion yen (US\$50 billion) for the fiscal year ended March 31, 2010 for more details please visit <http://www.fujitsu.com/global/>

### **Did You Know?**

- Fujitsu is the world's third-largest IT services provider and No.1 in Japan.
- Fujitsu is among the world's top five providers of servers.
- Fujitsu customers include nearly half the Fortune Global 500.
- Fujitsu innovations have garnered over 34,000 patents.
- Fujitsu is included in the Dow Jones Sustainability Indexes.

**At GSIS, Offering wide range in line of Our Application, Products, Technologies & Services.....**

- **Server & Storage Solutions**
- **Smart Network Solutions**
- **Infrastructure Solutions**
- **E2E Solutions**
- **Enterprise Solutions**
- **Data Centers Solutions**

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**At GSIS, we are offering wide range in line of Our Application, Products, Technologies & Services.....**

### ***Server & Storage Solutions***

The Mission Critical IA Server "PRIMEQUEST" is a high-end data center system focused on the needs of the growing Enterprise. Based on technologies Fujitsu has long refined over generations of highly reliable mainframe and UNIX servers, it provides Supercomputer high-performance, excellent service availability and the openness of IA servers.

Use of 64 bit Intel® Processors, global standard Linux and/or Microsoft® Windows operating systems, and highly advanced Fujitsu reliability, stability and manageability technologies, make PRIMEQUEST a highly cost effective mission critical open platform.

Customer Investment is fully secured by:

- Excellent flexibility and scalability in an open server.
- Outstanding performance and reliability.
- Ability to operate a 24 hour, 365 day business.
- A radically improved cost/performance profile.
- Use optimization and scalability for the future

Fujitsu considers two important propositions for storage systems

- The protection of customers' data assets indefinitely
- The provision of functions that ensure performance and enable data access under any circumstances.

To provide high-quality solutions for these propositions, Fujitsu has developed an entire network storage product line which includes services.

Fujitsu' s ETERNUS storage systems can be used for in a wide range of customer system environments, supporting both Fujitsu's PRIMEQUEST, SPARC Enterprise, PRIMERGY, GS21 systems and 3rd party servers.

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### Smart Network Solutions

In recent years, there has been increasing social demand for monitoring various situations of various sites in an accurate and timely manner. This includes measurement of CO2 emission and energy consumption for the environmental field, and monitoring of river levels and structural damages for disaster prevention.

Visualization of the situation at various sites requires the installation of various sensors and networks on a broader or more detailed scale. However, this involves an enormous number of devices, so the cost of building and operating such network is a major issue.

In order to solve these issues, Fujitsu is engaged in research and development of Smart Network technology that incorporates state of art technologies of original concept.

- Smart Network technology is autonomous distributed network technology that enables the automatic construction of a network without any settings. It is capable of auto restoration in the event of a failure and adapts to changes in the surrounding network environment.
- Smart Network technology consists of ad hoc communication technology and sensor middleware technology.
- This technology enables the construction of a large-scale sensor network that uses multiple sensors and also reduces the cost of its deployment and operation.

### IT Infrastructure

In contrast, industrialized infrastructures are as consistent as manufactured goods. They are standardized in form and performance. In addition, because they are already virtualized and automated, they are repeatable, faster to implement, easier and more efficient to maintain and flexible in response to business or market changes

### E2E Solutions

End-to-End enterprise cloud services designed to help enterprises and ISVs in North America quickly reap the cost and agility benefits of reliable, secure cloud computing. Fujitsu enterprise cloud services will let companies migrate existing multi-platform and multi-vendor mission-critical systems to enterprise clouds. Clients moving to the cloud will minimize their capital expense-intensive investment in technology and instead purchase a service that can be tailored to meet their specific business requirements, allowing them to align their IT costs with revenue.

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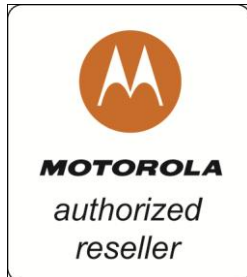
### **Enterprise Solutions**

Benefit from our many years of experience and proven success in providing Enterprise solutions for highest flexibility. We ensure seamless integration through an optimal combination of servers, storage, virtualization and automation technologies. Our strategy is to apply a range of industrialized and pre-integrated infrastructure solutions to reduce the implementation time and risk of deploying Dynamic Infrastructures for selected application areas.

### **Data Center Solutions**

Success is inherently a matter of adaptability. This is something that companies and organizations in our globally networked world see day after day. In their race to gain customers and market share, they are increasingly confronted with the question of how they can use their IT to respond better to new challenges. Regardless of whether the objective is to secure market share, seize new business opportunities or cut costs through business process optimization - IT is crucial to the successful implementation of corporate strategies. Yet many managers know that their IT cannot cope with this role on account of rigid, inflexible structures and that the complexity of their IT ties up too many financial and human resources.

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### About Motorola Mobility

Motorola Mobility, Inc. (NYSE:MMI) fuses innovative technology with human insights to create experiences that simplify, connect and enrich people's lives. Our portfolio includes converged mobile devices such as smartphones and tablets; wireless accessories; end-to-end video and data delivery; and management solutions, including set-tops and data-access devices. For more information, visit [motorola.com/mobility](http://motorola.com/mobility).

Motorola Mobility is comprised of two industry-leading global technology businesses. The Mobile Devices business is an innovative provider of smartphone devices designed to fit every lifestyle. In 2010, the Mobile Devices business launched 23 smartphones globally, including the highly successful family of DROID™ by Motorola devices as well as BRAVO™, DEFY™, FLIPSIDE™, MILESTONE™ and others. The Home business is one of the largest providers of digital set-top boxes and end-to-end video solutions. Motorola Mobility will leverage the capabilities of both the Mobile Devices and Home businesses to deliver innovative smartphones, tablets, set-tops and other converged devices – as well as content delivery and management, and interactive cloud-based services to consumers in the home and on the go *for more details please visit <http://www.motorola.com/Video-Solutions/XW-EN/Home>*

**At GSIS, we are offering wide range in line of Our Application, Products, Technologies & Services.....**

- ***POL – Passive Optical LAN***
- ***IP Video Solutions***
- ***Digital Video Solutions***



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### ***A Brief Look Of Our Application, Products, Technologies & Services.***

#### ***POL – Passive Optical LAN***

From the datacenter to the desktop, the Motorola enterprise passive optical LAN (POL) solution increases the size of the network building block and simplifies enterprise network deployment, operation and management.

#### ***All Fiber Access To Any Ethernet Point***

Our enterprise POL solution is highly reliable and economically disruptive, providing all-fiber access to any Ethernet end point, including:

- End user devices
- Access points
- Wireless controllers
- Application servers
- Printers

#### **BASED ON PROVEN FIBER TECHNOLOGY**

- Our POL solution is based on proven fiber technology and provides enterprises with the ability to rapidly address their evolving LAN requirements while dramatically simplifying the enterprise LAN and greatly reducing total life cycle costs.

#### **IP Video Solutions**

IP Video Solutions enable service providers to offer subscribers choice for in-home video experience - broadcast TV, video on demand, home media networking, email and gaming. Our product lines include IP set-tops and encoding solutions for high quality viewing experiences for customers worldwide.

#### **Digital Video Solutions**

The way we experience Video Solutions is changing. We now demand easy interactive access to more viewing options with more control over video content. More than ever before, Motorola's Digital Video products extend from the core and edge of the service operator network through the transport pipeline to consumer homes to unleash the full potential for access to digital video programming. Contributing to this complete end-to-end digital video product offering, Motorola has expanded with new capabilities and expertise through recent acquisitions.

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**Cisco Systems, Inc.** is an American-based multinational corporation that designs and sells consumer electronics, networking, voice, and communications technology and services. Headquartered in San Jose, California, Cisco has more than 70,714 employees and annual revenue of US\$ 40.0 billion as of 2010. The stock was added to the Dow Jones Industrial Average on June 8, 2009, and is also included in the S&P 500 Index, the Russell 1000 Index, NASDAQ 100 Index and the Russell 1000 Growth Stock Index. Cisco is one of the world's biggest technology.



AiRISTA develops and manufactures leading Identification & Track and Trace solutions using passive, active, and semi-active RFID, RTLS, GPS and other technologies. Our industry-based solutions are robust and comprehensive enabling increased visibility, security, and safety of mission critical assets and personnel. Business process automation is enabled with full integration of AiRISTA's Business Rule Engine (BRE), GIS and messaging platforms.

We provide total solutions from RFID, RTLS consulting to selecting the right RFID, RTLS, GPS and other technology components with our platforms that provide the best RTLS solution to solve your business problem. <http://www.airista.com>

At GSIS, we are offering wide range in line of Our Application, Products, Technologies & Services.....

- **Enterprise Architecture Solutions**
- **Government Solutions**
- **Aerospace Solutions**
- **Oil & Gas Logistics Solutions**
- **Healthcare Solutions**
- **Education Solutions**

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- **RFID - Radio Frequency Identification**
- **RTLS - Real Time Location System**
- **GIS - Geographic Information System**

### ***A Brief Look Of Our Applications, Products, Technologies & Services.***

#### ***Enterprise Architecture***

Enterprise architecture is an business-wide framework for incorporating business processes, information flows, applications, and infrastructure to support business goals. An enterprise architecture is a conceptual tool that assists organizations with the understanding of their own structure and the way they work. It provides a map of the enterprise and is a route planner for business and technology change. Normally an enterprise architecture takes the form of a comprehensive set of cohesive models that describe the structure and the functions of an enterprise. Important uses of it are in systematic IT planning and architecting, and in enhanced decision making.

#### **Government**

The government's use of RFID and related RTLS and AIDC technologies has been increasing as the benefits of enhanced visibility and accountability become more widely known. The government's constituents, you and I, are able to reap the rewards of this increased usage through better safety and security, higher quality goods, lower prices and greater convenience. Popular applications include RFID access control, shipment tracking, RFID container tracking, GPS tracking, asset tracking and prisoner tracking.

#### **Aerospace**

Although supply-chain mandates and compliance requirements remain important industry factors in the increased demand for RFID technologies, better ways to manage complexity, cutting costs, and boosting productivity create enormous potential for expanded use. AiRISTA RFID, RTLS, GPS applications for aerospace are designed to help aerospace industry participants improve their supply chain visibility, RFID asset management and optimization

#### **Oil and Gas**

Mining and natural resource operations around the world are beginning to realize the tremendous benefits of real-time tracking systems utilizing RFID technologies. In this industry the ability to track personnel and assets, improve security, efficiency and

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productivity, all while ensuring personnel safety, is a necessity. AiRISTA's RFID, RTLS, GPS solutions empower organizations to automate the identification and control of equipment, assets, tools, and related processes. Additionally, AiRISTA RFID solutions deliver the unique ability to monitor raw material throughout the extraction process enabling organizations to be better informed and make more timely decisions.

### Healthcare

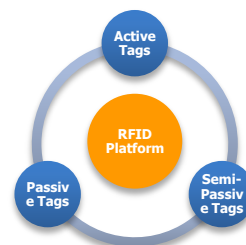
Although on the most basic level, existing RTLS and RFID solutions offered by various companies may seem similar, on a technological level these differences are significant. AiRISTA has invested numerous hours of R&D and engineering into building robust solutions that meet the most stringent requirements. Security, scalability, redundancy, reliability, and intuitive user interface, combined with unparalleled precision, are built into all AiRISTA products designed for the healthcare industry.

### Education

AiRISTA's Wireless RTLS, GPS solutions for K-12 were designed to help school districts enhance the safety, security and visibility of their student population while making the most of their assets and resources. These solutions integrate RFID and GPS technologies to offer real-time and sustained visibility into the operations of schools' facilities and vehicles. Operational and administrative staff, educators, parents and students are all beneficiaries of the adoption of AiRISTA real time ID, location, access control, asset management and fleet tracking for K-12.

### RFID

- **Passive RFID**  
*(Low cost, high density applications)*
- **Semi-Passive RFID**  
*Longer range, low cost*
- **Active RFID**  
*Real time location, suitable for critical assets*



### RTLS

- Real Time Locating System) is any wireless technology that can be used to continuously determine and track the real-time location of assets and personnel



### Geographical Information Systems and Mapping (GIS)

At the heart of AiRISTA's Location and Track and Trace solutions, GIS and Mapping Platforms integrate hardware, software, and data to capture, manage, analyze, and display all forms of

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geographically or geospatially referenced information in one positioning system. In addition to the standard representation of locations on a map through Geocodes, this platform provides support for finding an address by a simple point-and-click on the map (Reverse Geocodes).

### ***GSIS VISION***



**GSIS** vision is to provide a quality solutions and consultancy services that would meet the requirements of our customers and exceed their expectations of value, service and support.

**GSIS** desires to be the leading provider of IT Solutions and IT consultancy services locally and worldwide.

### ***GSIS Quality Policy***



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Our quality policy starts and ends with the customer satisfaction as a main point, by understanding the customer's requirements, and designing a solution that meets those requirements that assure our customer's needs and expectations.

In the business world, there are many measures of success. At GSIS, we measure our success first and foremost by our ability to go beyond what is expected by our clients, and by our commitment to integrity, innovation and services.

Our company's mission, goals and objectives are directed towards ongoing process improvement as a basis for strengthening our competitive position and for improving product quality and service standards.

### *GSIS Clients*



At **GSIS**, our products and services are evolving to meet our clients changing needs and to ensure their ongoing success.

Our clients include not only large-sized corporations, but also many small-to medium enterprises while they belong to many different industries including:

- Government Organizations
- Banking
- Oil & Gas
- Transportation & Logistics
- Telecommunication

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For us, customer comes first, and we are committed to delivering a first class service to our customers, providing value for money and most importantly of all to getting it right.

We believe our clients deserve a high level of service from us and we aim to deliver just that while we welcome their comments on the quality of the services we provide at **GSIS**.

### *GSIS Solutions*



### **Government**

#### **Solutions:**

**GSIS** believes that government organizations face constant pressures to improve their information processes, raise productivity, and eliminate costly inefficiencies.

**GSIS** government solutions deliver applications and systems to government organizations that are tied to their most stringent mission requirements and customer expectations. We ensure that we understand the clients' objectives while delivering on-time and on-budget solutions.

**GSIS** government solutions are focused on the unique needs of your organization with solutions tailored to the government sector covering full life cycle support for software development, data management and integration. Our applications and systems provide proven solutions to the most critical issues facing e-government today: We support the government's most important IT projects through the following services areas:

- Software Development, Integration, and Data Management
- Information Assurance and Security
- Technology Solutions
- Engineering and Program Management
- Financial Management Solutions
- Human Capital Management

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**GSIS** Software lets you rapidly integrate all your information with internal systems, other organizations at all levels of government. You can also contact our sales department to discuss further on your specific organizational needs.

### *GSIS Solutions*



#### ***Business Management Solutions:***

**GSIS** Business Management Solutions help companies across all industries drive performance, improve channel effectiveness, find and improve strengths and erase weaknesses within a business and increase customer satisfaction. Our solutions are designed to be simple to use, but powerful business management solutions.

By combining best practice IT processes, automated technology management, and a shared view of how IT services support business priorities, **GSIS** will transform how you manage IT to meet the demands of your business.

Our solutions include:

- Financial & ERP Solutions (ERP)
- Customer Relationship Management (CRM)
- Human Resources Management (HR)
- Payroll
- Business Intelligence & Reporting (BI)
- Facility Management Solutions (FMS)
- RFID Solutions
- Invoicing
- Billing
- Time and attendance
- Other Solutions



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**GSIS** is committed to provide you with the service that is designed to provide assistance and consultancy on a long term basis.

### ***GSIS Solutions***



#### ***Data Management Solutions:***

**GSIS** provides a range of cost-effective Enterprise Data Management Solutions, Document Management and Document Capture Solutions and Services to protect, manage, and capture our client's valuable data while providing critical return on investment.

Our Data Management software division designs flexible, reliable solutions that support advanced workflow and easily integrate into an organization's current environment to help businesses reduce shrinkage, enhance customer service, and improve employee productivity.

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**GSIS** delivers Data Management Solutions that help organizations of all types including banks, manufacturers, insurers, healthcare and financial services organizations.

### *GSIS Services*



#### *Develop Custom Software:*

Regardless of what software or programming projects that you require, GSSIS can provide the expertise, the talent, and the support to tackle any project of any size.

**GSIS** software development is versatile and is available in a variety of programming languages. Our talented software development teams work hard to make your custom software, custom database solution, or web application a success.

#### Custom Software Development

- Software Consulting
- Software Design
- Software Development
- Software Integration
- Software Support
- Database Development
- Security Solutions
- RFID Integration
- Application Testing & Development

You can contact **GSIS** today to discuss your custom software development, software support, software integration, and custom software solution needs.

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### *GSIS Services*



#### *IT Strategy Consulting:*

At **GSIS**, we offer high-value IT strategy consulting services which will help you to Implement and improve IT Governance, Reduce IT cost and needless complexity, and to target areas for increasing new business value.

We follow a structured approach in our IT strategy consulting based on our knowledge and experience in IT coupled with our deep knowledge in operations and major industries as well. Our approach is to help you think and plan ahead to derive maximum benefit from your IT investment.



#### *Security Services:*

**GSIS** is working with global leading providers of security systems and solutions that have successfully implemented large and complex security projects all over the world.

Our security products and services include:

- Oil field security

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- Border security
- Airport infrastructure & security
- Port security
- CCTV and video surveillance
- Electronic Home Security and Alarm Systems with option to operate through the mobile phone
- Explosive detection, using a wide range of products with the most advance technology
- Encryption devices for landline telephones, fax and any kind of internet connection with special encrypted Mobile Phones
- Hard disk encryption solutions
- Security over the Net

You can contact our sales department to discuss further on your security needs.

### ***GSIS Contact details***



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